June 2016 | Volume 16 Number 6

Jacksonville • Onslow
CHAMBER OF COMMERCE

Chamber CONNECTION

CONNECTING BUSINESS, MILITARY AND COMMUNITY

Featured Item: Chamber Celebrates Small Business Week

Jeff Clark, CEO accepts the Duke Energy Citizenship & Service Award on behalf of Jones Onslow EMC from Millie Chalk of Duke Energy

See page 4 for more info

Dr. Gina Francis owner of Bayshore Animal Hospital named First Citizens Bank Small Business Person of the Year

See page 5 for more info

Welcome to the Chamber CONNECTION

Chamber Officials:

Laurette Leagon, President
president@jacksonvilleonline.org

Jeff Clark, Chairman

Staff:

Janet Bowen
Director of Operations and Governmental Affairs
operations@jacksonvilleonline.org

Brenna Leger
Membership Manager
sales@jacksonvilleonline.org

Holly Montalvo
Military Affairs Manager
mac@jacksonvilleonline.org

Sabrina Thomas
Special Events Manager
specialevents@jacksonvilleonline.org

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Tourism Manager
tourd@jacksonvilleonline.org

Lisa Murabito
Business Services Manager
businessservices@jacksonvilleonline.org

Melissa Maloney
Administrative Services Manager
admin@jacksonvilleonline.org

Alyssa Geiger
Receptionist
receptionist@jacksonvilleonline.org

Raegan Kellum
Part-time Receptionist
receptionist@jacksonvilleonline.org

Jacksonville • Onslow
CHAMBER OF COMMERCE

910.347.3141

1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

CHAMBER MEMBERSHIP

New Members

DR Horton, Inc.
502 Shelmore Lane, Wilmington, NC 28405
910-545-2335
lemccotry@drhorton.com • www.drhorton.com
Home Builders

Score Cape Fear Region
4010 Oleander Dr. Suite 6, Jacksonville, NC 28540
(910) 452-5395
jamespoppe@gmail.com • www.capefearscore.org
Leadership & Personal Development

Community Home Care and Hospice
662 West Corbett Ave., Swansboro, NC 28584
910-326-1037 • www.communityhch.com
annamarie.nelson@community-companies.com
Hospice & Home Health Care

The Houser Law Firm, P.C
1007 Hargett Street Suite 2, Jacksonville, NC 28540
(910) 333-9679 • (910) 333-8513
ahouser@thehouserlawfirm.com
www.thehouserlawfirm.com
Legal Services

Eastern North Carolina Chapter Alzheimer's Association
3739 National Dr. Suite 100, Raleigh NC 27612866-586
866-586-6307 • encinfo@alz.org • www.alz.org
Health and Wellness

A Perfect Fit for You "Rayz of Hope Support Group"
2900 Arendell Street Ste 6, Moorehead City, NC 28557
(252) 732-5733 • (252) 622-4512
sbandy1979@gmail.com • aperfectfitforyou.com
Counseling Services

Bones2Skin Hot Yoga
1006 Commons Dr. N, Jacksonville, NC 28540
(443) 989-8143 • bones2skinhotyoga@gmail.com
www.bones2skinhotyoga.com
Yoga

Hometown Branding, LLC
103 Cormorant Dr., Swansboro, NC 28584
910-381-7564 • info@myhometownbranding.com
www.myhometownbranding.com
Newspapers

Member Renewals

	Member Since
Aaron's Furniture Electronics and Appliances	**June 30, 2008**
Alorica Jacksonville	**February 14, 2006**
Planet Fitness	**June 6, 2011**
Liberty Crossing	**May 7, 2013**
American Red Cross Blood Services	**May 7, 2013**

I give 110% to my Chamber

The following Chamber members voluntarily added an extra 10% to their membership investment:

Alpha Mortgage Corporation
901 Hargett Street, 2nd Floor, Jacksonville, NC 28540
amy.goss@alphamortgage.com • June 3, 2014

Cavin's Business Solutions
724 Hay Street, Fayetteville, NC 28301
tbyford@cavinsbiz.com • June 6, 2011

Childrens Museum of Jacksonville dba Zing Zumm
PO Box 12496, Jacksonville, NC 28546
lbeuerman@ec.rr.com • June 6, 2011

Courtyard by Marriott
5046 Henderson Dr., Jacksonville, NC 28546
donna.mchugh@marriott.com • May 27, 2014

CRI Properties
829 Gum Branch Rd, Suite A, Jacksonville, NC 28540
tomnielsen@criproperties.com • April 14, 1999

Crystal Coast Tent & Event Rentals, LLC
416 Cedar Point Blvd., Cedar Point, NC 28584
chris@crystalcoasteventrentals.com • April 27, 2011

Gentiva Home Health
124 Main Street, Pollocksville, NC 28573
shannon.rhodes@gentiva.com • April 18, 2000

Girl Scouts - North Carolina Coastal Pines (Jones/Onslow County)
544 Comfort Road, Richlands, NC 28574
acrompton@nccoastalpines.org • February 6, 2014

J.S. Enterprises of Swansboro, LLC
714 W. Corbett Ave., Suite 8, Swansboro, NC 28584
jim@enchomebuyers.com • April 2, 2012

Jacksonville Breakfast Rotary Club
P.O. Box 1758, Jacksonville, NC 28541
cbfelden@feldenandfelden.com • June 21, 1989

Jacksonville Rotary Club South
P.O. Box 7366, Jacksonville, NC 28540
kashiwa@coastalnet.com • June 30, 2008

Southeastern Outdoor Products, Inc.
714 Warsaw Road, Clinton, NC 28328
pete.southeastern@gmail.com • May 27, 2014

Staybridge Suites Jacksonville
110 Cobia Court, Jacksonville, NC 28546
sbsjacksonvillenc@gmail.com • April 14, 1999

Storm Water Solutions, LP
205 Ward Rd., Suite 4, Swansboro, NC 28584
ashleymelton@ec.rr.com • April 27, 2011

Synergy Physical Therapy & Sports Medicine
233 Bell Fork Rd., Suite E, Jacksonville, NC 28540
jboyd@synergyptnc.com • April 18, 2000

The Sue Cruddas Real Estate Team
1925 Gum Branch Rd, Jacksonville, NC 28540
sue@suecruddas.com • February 6, 2014

Webster University
John A. Lejeune Education Center, Bldg 825
Stone Street, Camp Lejeune, NC, 28547
jeffreywilke63@webster.edu • April 2, 2012

What's New?

Your Jacksonville•Onslow Chamber has partnered with the Daily News in order to offer FREE advertising space when you refer a new member; in addition the new businesses who join the Chamber will also receive a FREE advertising package, worth $495.00!

Have you checked out our beautiful new website? Go to jacksonvilleonline.org and see our new look. Soon you will see even more exciting additions to our website, including a member log-in feature, Chamber Member Advantage Discounts, the ability to sign up for membership online and much more.

Watch us get a makeover! The Jacksonville Onslow Sports Commission has been working with local businesses to transform the Sports Hall of Fame meeting room into a more esthetically pleasing space for you! Your business meeting can still enjoy free Wi-Fi and beverages all while enjoying the updated appearance.

Have you heard? The Duke Energy Small Business Resource Room is in the initial stages of its own makeover. In just a matter of weeks you will get to place your business cards, brochures and advertising in a hand crafted display provided by our members at Profile Displays. We still have advertising space available for lease, but act quickly. Since the Commerce Center is also the Onslow County Welcome Center, this beautiful display will attract more attention to your promotional items.

Discounts for being a Chamber Member! Thanks to our hospitality sponsors, we are proud to announce that the Chamber Advantage Card is coming soon. This card will provide incentives through our chamber businesses that cannot be received by the public. A list of participating members will be on our new website along with the discount registration form you must fill out in order to qualify for the member discount.

Business After hours! The Ambassador Committee is proud to announce our first Business After Hours will be held at Staybridge Suites on July 28th from 6:00pm to 7:30pm. This is sure to be an exciting and fun time to relax, talk, eat, and enjoy adult beverages with fellow chamber members on the terrace. Networking is the single most productive and powerful thing you can do to accelerate your business, so why not have a great time doing it.

The Leadership 2015 - 2016

Leadership participants graduated on Thursday, May 19th.

Back row: Renny Prince, Beth Folger, Don Carter, Jeff Clark (Chamber Chairman), Cindy Edwards, Scott Playford.
Middle row: Amanda Cox, Gary Whitehead, Debbie McGowan, Natalie Williams.
Front row: Christi Stallings, Meghan Jones and Laurette Leagon (Chamber President).

Applications for the 2016 - 2017 program are available at the Chamber, call 910-347-3141, email operations@jacksonvilleonline.org. Deadline for appplications is July 15, 2016. The program begins in August.

Thank you to our Corporate Sponsor

CenturyLink™

Ribbon Cuttings

For more information, please call 910-347-3141 or visit us online at www.jacksonvilleonline.org

Family Dental Care NC

Dr. Swetang M. Patel, M.D

Jacksonville Commons Middle School - Duke Energy Grant for STEM Program

DR Horton Groundbreaking

Chamber Honors Jones Onslow Electric Membership Corporation with the Duke Energy Citizenship and Service Award

In 1939, Albert Venters, E. C. Marshburn, Henry Cavenaugh, Rex Hill and William Hill called the organizational meeting of the Jones-Onslow Rural Electrification Authority, now called Jones-Onslow Electric Membership Corporation.

Those 5 community leaders laid the foundation for an electric co-op that now has more than 2,000 miles of line serving close to 70,000 customers and has economic development initiatives, commercial and industrial programs that promote business and industry growth. Their focus on education has resulted in thousands of teachers and hundreds of thousands of students receiving enhanced educational experiences. Jones Onslow EMC is also vital to the sustainability of many non-profit and civic organizations in our area. The Jacksonville Onslow Chamber has certainly benefitted from their generosity. They were a top contributor to the Chamber's Capital Campaign. The Commerce Center would not even exist if it wasn't for Jones Onslow EMC. They sponsor the Public Safety Awards Luncheon, the Annual Meeting and Awards Dinner and Trades Day. They are the signature sponsors for the Chamber's Education Golf Tournament and State of the Community Address. They are also proud members and sponsors of the Chamber's Military Affairs Committee; and it's more than just the dollars they donate, it's the time and talent of their employees…everyone from the front office staff, to the linemen to their esteemed CEO Jeff Clark, who was the 2015 Chairman of the Board for the Chamber. If it's for a good cause Jones Onslow EMC is at the forefront. Jones Onslow EMC is one of the fastest growing and most innovative cooperatives in the United States. Congratulations to Jones Onslow Electric Membership Corporation, the winner of the 2016 Duke Energy Citizenship and Service Award.

Left-to-Right: Jones Onslow EMC staff members Ricky Maready, Michelle Hefner, Paula Redick, Shirley Cox, Wanda Jones, Jeff Clark, Deana Justice, Tommy Pritchard, Steve Goodson with Millie Chalk of Duke Energy

CenturyLink is delighted to announce local winners of the CenturyLink Clarke M. Williams Foundation's Teachers and Technology grant program in Onslow County.

Local grantees included:

- Parkwood Elementary School in Jacksonville was awarded $1,500 to purchase six Go Pro Hero HD cameras, six head strap quick clips, six tripod mounts and thirty headphones for project "A Day In The Life Of A Fifth Grader." The new technology will allow students to create troubleshooting videos of how to properly use the technology as well as instructional videos of how to master specific curriculum standards essentially being able to take the teacher home and have constant access to academic support. Instructor Brenda Hensley submitted the project.
- Swansboro Middle School was awarded $5,000 to purchase four drones and an iPad for project "Critical Thinking Takes Flight." Three drones will serve as coding drones to help promote computer programming skills along with collaborative and problem solving skills. The fourth drone will be used as a tool for project based learning. Instructor Kelly Mitchell submitted the project.

Swansboro Middle from left to right:
Steve Brewer, CenturyLink • Tommy Rogers, CenturyLink
Kelly Mitchell, Teacher • Ashley Lott, Teacher • Senator Harry Brown, NC Senate

Parkwood Elementary from Left to Right
Steve Brewer, CenturyLink • Linda Kopec, Principal
Brenda Hensley, Teacher • Senator Harry Brown, NC Senate

Chamber Presents Dr. Gina Francis, owner of Bayshore Animal Hospital with the First Citizens Bank Small Business Person of the Year Award

The First Citizens Bank Small Business Person of the Year demonstrates excellence of knowledge and integrity in their business or professional field, is an active Chamber Member, and demonstrates the Chamber's Small Business Committee's Mission to support to our citizens, the military and local business community.

Dr. Gina Francis, owner of Bayshore Animal Hospital has been a trusted veterinarian in Southeastern North Carolina and Camp Lejeune for more than 12 years. In 2014 she took a leap of faith and opened her veterinarian practice, Bayshore Animal Hospital. Some of the services offered through her practice include small animal medicine, surgeries, equine services, professional grooming and micro chipping. She acquired her veterinarian degree from Tuskegee College of Veterinary Medicine, is a member of the American Veterinary Medical Association, and supports the Carolina Animal Protection Society. Dr Francis has the distinction of being the first black veterinarian in Onslow County.

A quick search on Facebook and Angie's List finds remarks such as:

"Dr. Gina is a first class Vet; so knowledgeable and efficient."

"Dr. Francis is a wonderful caring Vet."

"Wouldn't bring my babies anywhere else."

Left-to-right Dr. Gina Francis, Scott Riggs, First Citizens Bank, and Anne Shaw Coastal Carolina Community College Small Business Center

Her involvement in the Chamber includes being an active member of the Minority Business Services Committee, the Military Affairs Committee, a sponsor and supporter of the Chamber's Education Golf Tournament and Minority Enterprise Development Week. And in 2014 was chosen as the Chamber's Minority Entrepreneur of the Year.

Dr. Francis is strong supporter of our citizens, the military and the local business community. She served as President from 2013 to 2015 of the Camp Lejeune Chapter of the Montford Point Marine Association Ladies Auxiliary, and is currently the Public Relations Officer for the National Montford Point Marine Association Ladies Auxiliary. Dr. Francis is a member of the Jacksonville South Rotary Club, serves on Onslow County Consolidated Human Services Advisory Committee and is a member of the Alpha Kappa Alpha sorority and the Friends of Hammocks Beach. During her previous career as a reporter, Dr. Francis won numerous awards from the North Carolina Press Association, the North Carolina Veterinary Medical Association and a New York Times Publisher's Award. In addition to her veterinarian degree, Dr. Francis is a graduate of Howard University where she received a B.A. in Print Journalism. Congratulations to our First Citizens Bank 2016 Small Business Person of the Year, owner of Bayshore Animal Hospital, Dr. Gina Francis.

Small Business Person of the Year Award Winners

1989 - Lois Geary Dupuis, Flying Dutchman

2004 - Sheila Pierce Knight, HomeTeam GMAC

1994 - David Koonce, Koonce Insurance Agency, Inc.

2013 - Dr. Robert Sheegog, Onslow Animal House

2016 - Dr. Gina Francis Bayshore Animal Hospital

2015 - Brad Padgett, Bradleys' Jewelers

2011 - Cindy Edwards, By His Design,

2010 - Bundage Guy, AD Guy Insurance

2008 - Jim Roddy, Fast & Clean, Inc

Governmental Affairs Committee

The May Governmental Affairs Committee guest speaker was Billy Joe Farmer, Executive Director, ONWASA. Pictured from left to right: Dan Oliver, Ralph Leeds, Billy Joe Farmer, Hans Miller and Theresa Zavala.

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You are Invited!

Sturgeon City Institutes

Business Before Hours

Friday, June 24, 2016 at 8:30 am

Youth Center
804 New Bridge St
Downtown Jacksonville

This is a great way to help the youth of Onslow County learn valuable networking skills as well as see what the future holds for the community.

Please bring your business cards.

Continental Breakfast and Beverages to be served

Please RSVP to Lisa Murabito at (910) 347-3141 or businessservices@jacksonvilleonline.org

Onslow County Schools' Superintendent Named Southeast Regional Superintendent of the Year 2017

Congratulations to the OCS superintendent, Mr. Rick Stout, who was voted by his peers as the "Southeast NC Regional Superintendent of the Year" for 2017. Mr. Stout was selected in recognition of his effort and dedication to making a difference in the lives of children and the community as a whole. "Superintendent Stout has built strong relationships in the community and he has connected Onslow County Schools with many educational organizations across the country. We are proud that he was selected to represent the Southeast region," said Pam Thomas, chairman of the Onslow County Board of Education.

Mr. Stout has served as the Onslow County superintendent since January 2014. Prior to Onslow County, he served as the superintendent of Scotland County Schools, assistant superintendent in Alamance Burlington Schools and Beaufort County Schools, and as a principal, teacher, and coach in other NC districts.

All regional Superintendents of the Year across the state will be considered in the final selection of the North Carolina Superintendent of the Year to be announced in November. The North Carolina Superintendent of the Year program is part of the National Superintendent of the Year Award Program sponsored by the American Association of School Administrators to recognize outstanding leadership and to pay tribute to the talent and vision of those who lead our public schools. Each candidate is judged on the following criteria: Leadership for Learning; Communication Skills; Professionalism; and Community Involvement.

Please join us in congratulating Mr. Stout.

Home 2 Suites

In March at the Hilton Convention Home 2 Suites won a crystal apple "Heart" award. This represents the highest scores out of all Home 2 Suites for guest problem resolution. The hotel also received a check for $1000 and which was used to have beach party for all of the staff.

L-to-R Julie Keoho and Melladee York

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26th Annual Education Golf Tournament

At Jacksonville Country Club

Check-in & Lunch at 11:30 am

1st Place $800– 1/2 to foursome, 1/2 to Onslow County School of foursome's choice
2nd place $600-1/2 to foursome, 1/2 to Onslow County School of foursome's choice
3rd Place $400 1/2 to foursome, 1/2 to Onslow County School of Choice
Format: Four Man Captain's Choice

$160 Hole Sponsorship
$320 Four-Person Team
Fee covers: Green fees, cart, beverages, lunch & goody bags
$470 Four-Person Team & Hole Sponsorship
$10 per player for one tee buster & one mulligan
The Ball Drop will take place again this year …
Don't miss out!
1 ball- $5 or and 3 balls- $10

Hole-in-One Contest for a chance to win a Rolex Submariner Watch valued at $8,850 from Bradley's Jewelers

Sponsored By:

JEMC
Jones-Onslow Electric Membership Corporation
A Touchstone Energy® Partner

Mail this entry form and fee to:
Chamber of Commerce - Education Golf Tournament
1099 Gum Branch Rd. Jacksonville, NC 28540

Players	Handicap
1._____	1._____
2._____	2._____
3._____	3._____
4._____	4._____

Minimum combined four person Handicap of 36 one player with a Handicap of 9 or less.

Team Name/Company_____Phone Number_____

Email Address_____

For more information, contact Sabrina Thomas (910) 347-3141, ext. 235
specialevents@jacksonvilleonline.org

1.3 Million Raised Since 1995

Marine FCU's commitment to community can be witnessed with their latest annual charity golf tournament held April 22. The annual event began in 1995 and to-date, a total of 1.3 million has been raised for area non-profit organizations.

This year's golf tournament brought in a total of $110,000, which was divided equally between Hope For The Warriors® and the USO. Jeff Clark, president and chief executive officer at Marine FCU said, "This is just our way of giving back a bit for what they do on a daily basis."

Jacksonville operates the oldest USO in the world and provides a home away from home for all branches of service. Hope For The Warriors® was founded by military families aboard Marine Corps Base Camp Lejeune and offers support programs for active duty, veterans, and military.

Pictured: Jeff Clark, President and CEO of Marine FCU with representatives of the USO and Hope For The Warriors

Camp Lejeune Celebrates America's 240th and Lejeune's 75th with fireworks, and National Recording Artist Kellie Pickler!

Camp Lejeune's 4th of July Celebration is extra special as we commemorate America turning 240 and Camp Lejeune 75! This year's event returns bigger and better than ever! Headlining this year's event is national recording artist, television personality, and North Carolina native, Kellie Pickler.

Kellie Pickler will celebrate America's birthday with America's greatest defenders of freedom, U.S. Marines and their families with a FREE concert. Kellie Pickler grew up immersed in country music in the small town of Albemarle, North Carolina. She is also an avid supporter of the U.S. military, having completed her eighth USO Tour.

This year's celebration also includes musical entertainment performances of Camp Lejeune's very own 2D Marine Division Rock Band, Duty Brass. The evening will be topped off with one of the best fireworks display in the area, guaranteed to "ooh" and "awe" the crowd. Admission is free and the event is open to the public.

Economic Indicators & Other Charts

How to read the Charts:
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

Tax Reports

Monthly taxable Sales: Source: NC Department of Revenue
Occupancy Tax: Source: Onslow County

Monthly Report of Taxable Sales

14-15	Taxable Sales	15-16	Taxable Sales	% Change
Jul-14	$167,616,467	Jul-15	$168,845,706	.73%
Aug-14	$159,460,546	Aug-15	$165,312,504	3.67%
Sep-14	$162,896,557	Sep-15	$159,849,446	-1.87%
Oct-14	$158,677,454	Oct-15	$157,269,722	-0.89%
Nov-14	$153,156,220	Nov-15	$144,167,556	-5.87%
Dec-14	$154,649,563	Dec-15	$146,587,089	-5.21%
Jan-15	$173,899,975	Jan-16	$175,397,878	.86%
Feb-15	$133,012,350	Feb-16	$134,525,688	1.14%
Mar-15	$142,525,079	Mar-16	$146,002,613	2.44%
Apr-15	*$157,747,714*	Apr-16		
May-15	*$158,395,749*	May-16		
Jun-15	*$154,133,023*	Jun-16		
YTD Total	**$1,405,984,211**	YTD Total	**$1,397,958,202**	**-.50%**

*YTD Total does not include numbers in *Italic*

Occupancy Tax Report

	2014-2015	2015-2016	%
July	$341,648.89	$348,493.26	2.00%
August	$321,615.10	$301,788.91	-6.16%
September	$154,353.03	$164,132.88	6.22%
October	$118,837.82	$102,761.02	-13.5%
November	$77,271.84	$73,658.64	-5.0%
December	$63,808.96	$50,277.54	-21%
January	$64,940.02	$62,893.54	-3%
February	$64,117.12	$64,855.84	.1%
March	$83,749.64	$83,947.63	.002%
April	*$96,836.95*		
May	*$110,423.37*		
June	*$249,108.22*		
Total:	**$1,290,516.32**	**$1,252,809.26**	**-3%**

*YTD Total does not include numbers in *Italic*

Utilities

Utilities: Sources: City of Jacksonville & ONWASA

City of Jacksonville & ONWASA Water

	Connects		Disconnects	
	2015	2016	2015	2016
1st Qtr	5,896	4,538	3,161	3,074
2nd Qtr	*5,077*	1,612	*3,644*	1,127
3rd Qtr	*5,618*		*4,056*	
4th Qtr	*4,325*		*3,183*	
YTD Total	**5,896**	**6,150**	**3,161**	**4,201**

*YTD Total does not include numbers in *Italic*

Healthcare

OMH ER: Source: Onslow Memorial Hospital
OMH Birth: Source: Onslow Memorial Hospital
Naval Hospital ER: Source: Naval Hospital, Camp Lejeune
Naval Hosp Births: Source: Naval Hospital Camp Lejeune

Onslow Memorial Hospital Emergency Room Visits

	2015	2016
1st Quarter	15,041	15,193
2nd Quarter	*15,247*	4,941
3rd Quarter	*15,583*	
4th Quarter	*14,716*	
YTD Total	**15,041**	**20,134**

Onslow Memorial Hospital Live Births

	2015	2016
1st Quarter	412	343
2nd Quarter	*375*	124
3rd Quarter	*489*	
4th Quarter	*414*	
YTD Total	**412**	**467**

*YTD Total does not include numbers in *Italic*

Naval Hospital Camp Lejeune Emergency Room Visits

	2015	2016
1st Quarter	12,010	12,638
2nd Quarter	*12,417*	3,999
3rd Quarter	*12,419*	
4th Quarter	*11,061*	
YTD Total	**12,010**	**16,637**

Naval Hospital Camp Lejeune Live Births

	2015	2016
1st Quarter	476	467
2nd Quarter	*437*	168
3rd Quarter	*563*	
4th Quarter	*484*	
YTD Total	**476**	**635**

*YTD Total does not include numbers in *Italic*

Transportation

Public transportation: Source: OUTS, JTS
Onslow New Vech Sales: Source: Onslow County
Albert Ellis Airport: Source: Albert J Ellis Airport

Public Transportation Riders -2016

System	June	Fiscal YTD
Onslow United Transit System	6729	72,567
Jacksonville Transit System	9482	90,483
Military Express	873	15,697
Total	**17,084**	**178,747**

Onslow County New Vehicle Sales

	Feb 16	Mar 16
Cars	345	340
Trucks	412	460
Total	**757**	**800**
Year to Date		
Cars	680	1020
Trucks	858	1318
Total	**1538**	**2338**

Albert J Ellis Airport Total Passengers

	2015	2016	% Change
January	21,055	20,658	-1.8%
February	18,487	18,832	-.01%
March	23,998	23,287	-.02%
April	25,620	24,827	-.03%
May	*28,519*		
June	*28,110*		
July	*30,306*		
August	*28,839*		
September	*24,328*		
October	*24,406*		
November	*25,700*		
December	*23,550*		
YTD Total	**89,160**	**87,604**	**-1%**

*YTD Total does not include numbers in *Italic*

Housing

Onslow Absorption Rates: Source: Jacksonville NC Market Center

Onslow County Absorption Rates 2016

Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 4/30/16, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes.

Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ $150,000	4	192	48.00	386	8.04
$150,001 - $200,000	4	88	22.00	177	8.05
$200,001 - $250,000	4	44	11.00	96	8.73
$251,001 - $300,000	4	14	3.50	50	14.29
$300,001 +	4	19	4.75	104	21.89
TOTAL		**357**		**813**	

New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ $150,000	4	13	3.25	28	8.62
$150,001 - $200,000	4	100	25.00	141	5.64
$200,001 - $250,000	4	68	17.00	110	6.47
$251,001 - $300,000	4	14	3.50	36	10.29
$300,001 +	4	3	0.75	13	17.33
TOTAL		**198**		**328**	

Business Stats

County Permits: Source: Onslow County
City Permits: Source: City of Jacksonville

City of Jacksonville Building Permits

April 2016	#	Value
Residential	26	$572,776
Commercial	51	$1,730,420
Other	193	$848,985
Total	**270**	**$3,152,181**

County Building Permits

FY2014-15	Res BPs	Com BPs	Total Value
1st Qtr Totals	483	126	$26,359,758
2nd Qtr Totals	381	89	$21,414,861
3rd Qtr Totals	411	83	$30,808,944
4th Qtr Totals	574	102	$34,069,962
FY Totals	**1,849**	**368**	**$112,653,525**

FY2015-16	Res BPs	Com BPs	Total Value
1st Qtr Totals	481	102	$27,485,456
2nd Qtr Totals	340	72	$74,356,186
3rd Qtr Totals	401	103	$32,447,965
4th Qtr Totals	153	28	$7,743,837
FY Totals	**1,375**	**305**	**$142,033,444**

Camp Lejeune & MCAS

NR Government and External Relations (GER) Camp Lejeune, NC.

Camp Lejeune Area Active Duty USN/USMC Statistics

Location	01/15/2016	04/15/2016
Camp Lejeune	29,982	30,143
MARSOC	2,166	2,247
New River	7,067	7,080
TECOM Schools	4,557	4,264
Total	43,772	43,734
USMC Deployed Total	4,170	5,556

Unemployment Figures

Source: NC Dept of Commerce

Unemployment rates from Division of Employment Security - NC Dept of Commerce	
Area Name	Onslow County
Year	2016
Month	March
Labor Force	64,768
Employed	60,923
Unemployed	3,845
Unemployment Rates	5.9%

Onslow County Register of Deeds

Assumed Business Names, Deaths, Births and Marriage Certificates for the previous 3 years. Source: Onslow County Register of Deeds

Register of Deeds

Assumed Names		Deaths	
2013	679	2013	710
2014	595	2014	751
2015	568	2015	786

Births		Marriages	
2013	3,980	2013	2,765
2014	3,948	2014	2,599
2015	3,718	2015	2,584

Education

Source: Onslow County Partnership for Children

Onslow County: Child Care Snapshot April 2016 (State Regulated for children birth to 12)

License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	25	3,229	2,926	91%	456
NC 4 star	14	537	401	75%	71
NC 3 star	22	496	434	88%	78
NC 2 star	4	126	122	97%	28
NC 1 star	14	107	96	90%	14
NC Religious	6	493	473	96%	82
NC Temporary					
Totals	**85**	**4,988**	**4,452**	**89%**	**729**

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North Carolina Workers' Compensation

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OFFICE SPACE FOR RENT

The Jacksonville•Onslow Chamber of Commerce has one office for rent in the Commerce Center located at 1099 Gum Branch Road.

The price is $350 a month.

The rent includes all utilities, basic office furniture, receptionist service, access to conference rooms, restrooms and a full kitchen.

For a showing call Janet Bowen at 910 347 3141

Effective January 1, 2016

Members were asked to voluntarily add 10% of their dues to the total when they renew their annual membership.

Members that voluntarily invest the additional 10% will receive:

1) A complete business listing in the Chamber Connection under the heading I give 110% to my Chamber.

2) Your logo on the Chamber website under the heading I give 110% to my Chamber.

3) Recognition on printed material at every place setting at the 2017 Chamber Annual Meeting under the heading I gave 110% to my Chamber in 2016.

The 10% increase will be implemented across the board January 1, 2017.

The Jacksonville•Onslow Chamber of Commerce has not had a dues increase since 2003. That equates to a mere .75% increase per year.

Thank you for your support over the last 71 years and in the future.

MILITARY AFFAIRS COMMITTEE

FISH FRY

On May 18th the Jacksonville • Onslow Chamber of Commerce Military Affairs Committee held its 1st Fish Fry of the season aboard Camp Lejeune. The Marines of 10th Marines Regiment enjoyed a great dinner of hand breaded fried fish, french fries, homemade hush puppies and coleslaw. The chamber sends out a big THANK YOU to all the civilian and military MAC members who donated their time and talents making this fish fry a success. A special thank you to several of the MAC members who have generously donated new items to be used at the fish frys. We look forward to serving the Marines at Camp Johnson in June.

MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

2016 Service Member of May!

Sgt. Lawrence R. Williams, Jr., USMC is a North Carolina native that was raised in the metropolis of Warrenton, and is a graduate of Warrenton New Tech High School. Upon graduating from HS, Sgt. Williams knew that joining the US Marine Corps was the path for him. He wanted opportunity, sought challenges as well as excitement. He also wanted to be able to make a difference. Upon his enlistment, he reported to Marine Corps Recruit Depot, Parris Island, South Carolina. Upon completion of basic training, then Private Williams attended Marine Combat Training at Camp Geiger, North Carolina. He then attended his MOS School at Fort Leonard Wood, MO where he attained the military occupational specialty of Basic Motor Vehicle Operator. In July, 2013 he executed orders to 8th Communication Battalion. In October 2014 as a Corporal, his skillset and talents really began to shine through. His superior efforts & uncanny organizational ability resulted in a flawless Commanding General's Readiness Inspection from his tracking and maintaining hundreds of mission essential Motor Transport items; resulting in the awarding of the Navy & Marine Corps Achievement Medal.

In October 2015 while preparing for a Field Supply Maintenance Analysis Office evaluation, then Corporal Williams once again starred front & center by identifying numerous discrepancies for Components of End Items and opened 223 service requests to order parts and document discrepancies for repair. On top of that, he was responsible for maintenance of literally hundreds of pieces of Basic Issue Items & COEI for the Battalion's Motor Transport Platoon's 127 trucks and trailers. His superb skills in records management along with his excellent organizational skills directly contributed to the Battalion's superlative FSMAO results and increased the Battalion's combat readiness. His performance exceeded the requirements of his billet and grade. He is also responsible for numerous collateral duties to include: Key Management Infrastructure Custodian; Combat Marksmanship Coach & Combat Conditional Instructor.

His tremendous & superior efforts demonstrated as a leader resulted in the recommendation to compete on the meritorious Sergeant promotion board in January 2016. He earned a meritorious promotion in February of 2016.

Due to his maturity, attention to detail and proven leadership skills, Sgt. Williams was assigned an additional billet on the Battalion Licensing NCO. He essentially is the Battalion's version of the DMV. He is responsible for qualified, dependable and capable mobility assets to assure accomplishment of the Battalion's diverse missions.

Sgt. Williams' future plans include obtaining his college degree in Business Management; touring as a Marine Security Guard or Drill Instructor; as well as join the Staff NCO ranks.

Business After Hours!

Eat, Drink, Relax, Network

July 28, 2016
6:00 pm—7:30 pm

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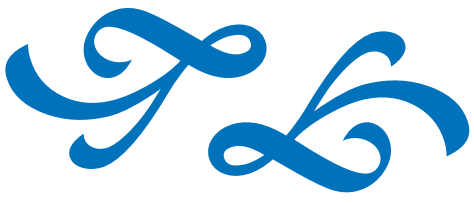
From the desk of Kristen Loflin

You will notice the slight change in the name above…Let's just say May was quite a month! From furthering professional development to a wedding, it's been a bit crazy. No worries though, I won't be changing any names on you again anytime soon! With that said, I wanted to talk about the opportunity I had to attend a week of training and network with some of the best minds in the Travel Industry.

From May 16-20, 2016, I attended Southeast Tourism Society Marketing College for my second year of the program. A three year training that brings tourism professionals from throughout the Southeast together, the curriculum focuses on the newest trends, best marketing tools, how to build your area's destination and more. From those who have been around for 30 plus years to the future stars of the industry, you have the opportunity to learn from the best of the best. Even better, are the chances to network with our colleagues. The travel industry is quite small and we all learn from each other. Regardless of market size or budget, all areas are going through similar issues. What better way to learn how to come out on top then from those who have done it? Having just completed year two of the program, I can't wait to start implementing much of what was discussed. I won't bore you with too many details about the material. Onslow County Tourism is doing some things right. However, we do have a long way to go. Thankfully, we have great assets to market. As the new fiscal year rolls around, be watching for some new projects.

One thing Onslow County has going for it, is the number of events and festivals. Yep, it's that time of year! However, Memorial Day weekend welcomed a new event to the area in Richlands. Wildcat Alumni came back home to celebrate at Richlands Reunion, a celebration for all class reunions from Richlands High School through the years. The three day festivities began with a meet and greet on Friday, continued with a barbeque and dinner reception on Saturday, and ended with a day on the beach on Sunday. Onslow County Tourism ran a social media contest to find the perfect memory from an alumnus. Our winner, Ms. Eve Hicks, received four wristbands for admission to all events. Her favorite memory? She highlighted the opportunities to perform in various musicals to winning an award. However, it was the memories that came from those accomplishments with a group. From the band to an Academic Derby, Eve enjoyed the feeling of being at home. We want to thank Eve for sharing her story with us. Welcome home Wildcats!



Service Rewards

A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!

Amanda Rocker
Domino's (Richland)

Catarina Lazzara
Lazzara Pizza

Jeff Weaver
The Trophy Case

Lamarr Jones
Staples

Ryan Fithian
Walmart (Richlands)